

# Policy Advocacy of Nonprofit Human Service Organizations: Lessons from Israel

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## GOAL

\* To present and discuss the state of policy advocacy of nonprofit human service organizations in Israel and the lessons learned from it.

#### MAIN FINDINGS

- 1. The scope and level of advocacy activity initiated by NPHSOs are limited.
- 2. Organizations allocate very few resources for advocacy activity.
- 3. A significant positive relationship was found between the number of volunteers and policy advocacy: The larger the number of volunteers, the more the organizations engaged in policy advocacy.
- 4. The larger the organization's budget, the more access it has to policy and decision makers.

#### MAIN FINDINGS

- 5. Age of organization did not correlate with policy advocacy activity.
- 6. A negative and significant correlation was found between funding from local authorities and policy advocacy: The more dependent the organizations were on funding from local authorities, the lower the scope and intensity of their policy advocacy activity.
- 7. A significant correlation was found between "pressuring" policy makers and the scope and intensity of policy advocacy.
- 8. The more the organizations were engaged in policy advocacy, the greater their perceived influence on policy makers.

## **INSIGHTS AND LESSONS**

- 1. Lack of resources restrict the organizations' ability to initiate policy advocacy activity.
- 2. Directors of social services reported discomfort and suspicion about units that are in charge in promoting advocacy activity. "They are working on issues which have nothing to do with us".
- 3. Organizations that are dependent on external resources do not bite the hand that feeds them (other studies point to different directions).
- 4. Tax deduction benefits-the desire to ensure them inhibits the policy advocacy activity.
- 5. Lack of appropriate personal and political skills of directors to initiate and promote advocacy activity.

## **INSIGHTS AND LESSONS**

- 6. Lack of awareness and understanding of the importance of policy activity to ensure citizens' rights and fulfill the goals of the organization as a civil society organization.
- 7. Lack of tolerance for ambiguity by executive directors to the long processes involved in attaining the goals of policy advocacy, including legislation.
- 8. Volunteers that are not trapped in the institutional "iron cage" can be efficient in promoting policy advocacy.
- 9. Exerting pressure on policy makers is found to be more effective than lobbying, negotiating, bargaining and persuasion.
- 10. Methodological difficulties in measuring the effectiveness of policy advocacy activity.

## CONCLUSION

\* NPHSOs that their core activity is provision of services should be more involved in policy advocacy activity in order to preserve the well-being of their clients and their human rights.